

Message Text

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ACTION EA-09

INFO OCT-01 ISO-00 EB-08 /018 W

-----090920Z 083381 /15

R 090748Z MAR 77

FM AMEMBASSY JAKARTA

TO USDOC WASHDC

SECSTATE WASHDC 9677

INFO AMEMBASSY SINGAPORE

AMCONSUL MEDAN

AMCONSUL SURABAYA

UNCLAS JAKARTA 3021

OIM FOR MCCOWAN

E.O. 11652: N/A

TAGS: BEXP,ID

SUBJ: AGRIQUIP '77 AUGUST 1-5, 1977

REF: A. USDOC 2899, B. STATE 33595, C. USDOC 3772(NOTAL)

1. COMATT CONTACTED INDESCO-TEKNOK(I.T.) ABOUT PARTICIPATION IN AGRIQUIP 77. DIRECTOR ISHAK SANTOSA IS INTERESTED AND SAID HE WOULD CABLE VIKING PUMPS ENCOURAGING THEIR PARTICIPATION.

2. I.T. IS ALSO LOCAL AGENT FOR JACUZZI PUMPS. ISHAK SAID HE WILL ALSO CABLE JACUZZI SUGGESTING THEY PARTICIPATE. JACUZZI CONTACT IS MR. LOUIS R. ROBINSON. JACUZZI DOMESTIC INTERNATIONAL SALES CORP., 11511 NEW BENTON HIGHWAY, LITTLE ROCK,ARKANSAS.

3. EMBASSY DISCUSSED AGRIQUIP 77 WITH P.T. TRAKTOR NUSANTARA, LOCAL AGENT OF MASSEY FERGUSON TRACTORS. TRAKTOR NUSANTARA IS VERY INTERESTED IN PARTICIPATING AND HAVE CONTACTED THEIR EXPORT MANAGER IN DES MOINES, UNCLASSIFIED

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IOWA ON SUBJECT.

4. EMBASSY WELCOMES OPPORTUNITY TO ASSIST USDOC IN ITS RECRUITMENT OF FIRMS OF AGRIQUIP. BECAUSE OF INEFFICIENCIES OF JAKARTA TELEPHONE SYSTEM AND POOR RECORD OF RESPONSE TO WRITTEN COMMUNICATION, OUR CONTACTS WITH LOCAL AGENT/DISTRIBUTORS WILL FOR THE

MOST PART, REQUIRE PERSONAL CALLS BY COMMERCIAL ATTACHE(SECOND COMMERCIAL OFFICER NOW ON HOME LEAVE). TO MAKE BEST USE OF HIS TIME AND AVOID UNNECESSARY DUPLICATION OF OIM PROCUREMENT OFFICER'S EFFORTS, IT WOULD BE VERY HELPFUL TO HAVE LIST FIRMS THAT HAVE ALREADY AGREED TO PARTICIPATE AND, TO EXTENT PROCUREMENT OFFICER CAN JUDGE THIS, LIST OF PRIME CANDIDATES THAT WOULD SEEM LIKELY TO MAKE FAVORABLE DECISION IF ENCOURAGED TO DO SO BY LOCAL AGENT/ DISTRIBUTOR.

5 FOR MEDAN AND SURABAYA; WE HAVE POUCHED TO YOU COPIES OF AGRIQUIP 77 PARTICIPATION FORMS WE RECEIVED FROM OIM.

6. FOR EA: WE UNDERSTAND THAT NORMAL VISA FOR BUSINESSMEN ISSUED BY INDONESIAN EMBASSY IN WASHINGTON IS SINGLE ENTRY VALID FOR A STAY OF 30 REPEAT 30 DAYS IN INDONESIA. WE WOULD APPRECIATE YOUR CONFIRMING OUR UNDERSTANDING. IF DURATION IS LESS, EMBASSY MAY HAVE TO LOOK INTO SEEKING GOI APPROVAL FOR A 30-DAY VISA FOR REPRESENTATIVES OF FIRMS PARTICIPATING IN AGRIQUIP 77.

7. PER REFTEL C WE TELEPHONED CLAUSEN OF USRTC SINGAPORE CONCERNING LOCAL PROCUREMENT. USRTC SINGAPORE IS SENDING TWO EMPLOYEES TO JAKARTA FOR LAST TWO WEEKS OF MARCH TO MAKE INITIAL PROCUREMENT CALLS AND TO PROVIDE GUIDANCE TO EMBASSY UNCLASSIFIED

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STAFF.
NEWSOM

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
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Control Number: n/a
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Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
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Disposition Event:
Disposition History: n/a
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Executive Order: N/A
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